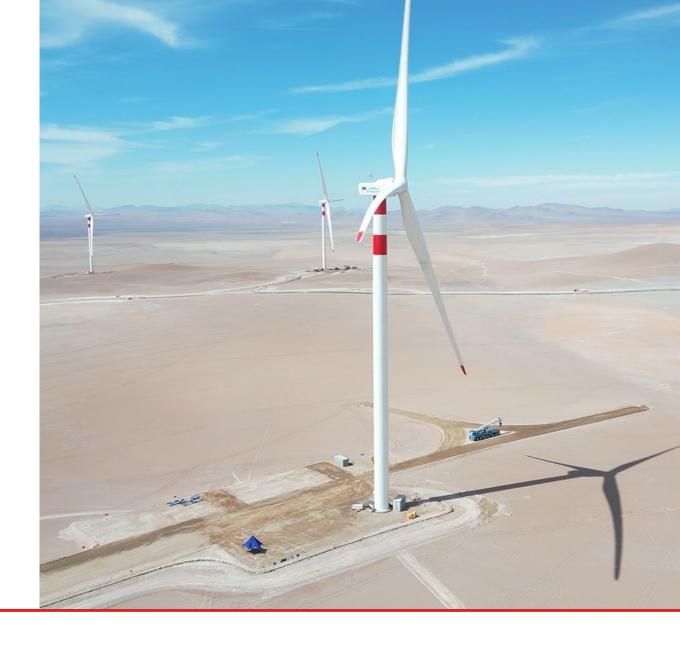
# A diversified leader in construction, innovation and financial strength.

Investor Presentation | July 2025





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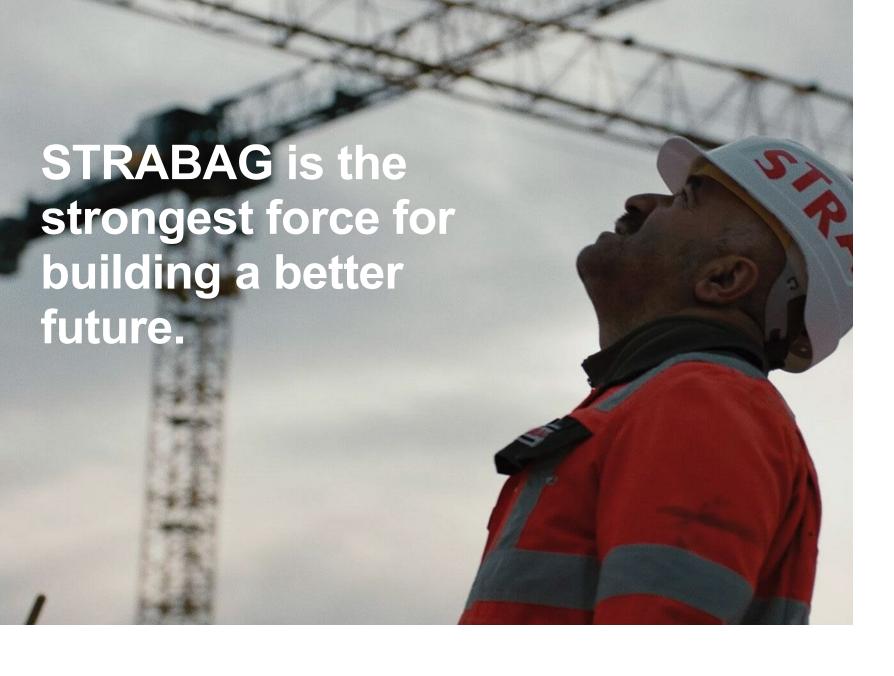
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### How our vision becomes reality

By advancing progress along the entire value chain. We create value for people and the environment by taking an end-to-end view of construction over the entire life cycle.

We are actively shaping the future of construction with a clear goal: to design, build and operate construction projects in a way that protects the climate and conserves resources.



# The STRABAG value proposition

Leading.



Strong market positions through critical size

Resilience through
4-fold
diversification

Diversified.



STRABAG SOCIETAS EUROPAEA

Innovative.



Innovation and sustainability through technology leadership

Stability through financial strength & effective risk management

Financially strong.









# A leader in construction, innovation & financial strength

19.2
Output volume (€ bn)

25.4 Order backlog (€ bn) 6.1% EBIT margin

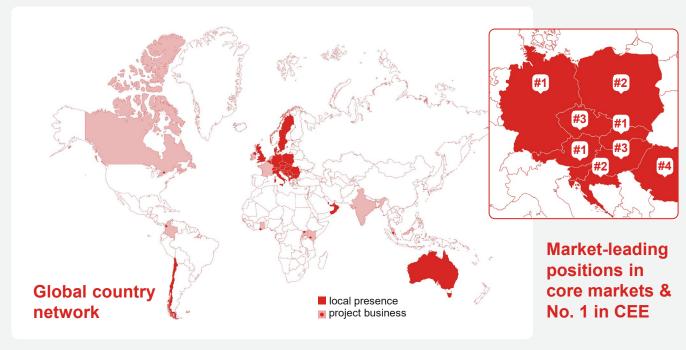
34.1% Equity ratio

BBB+, stable S&P rating

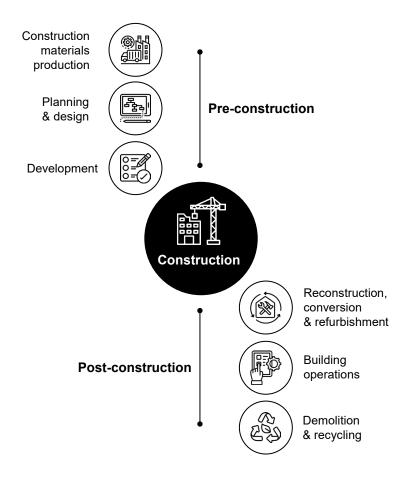
~ 2,400
Employees in innovation

~ 86,000 Employees

> 50 Countries



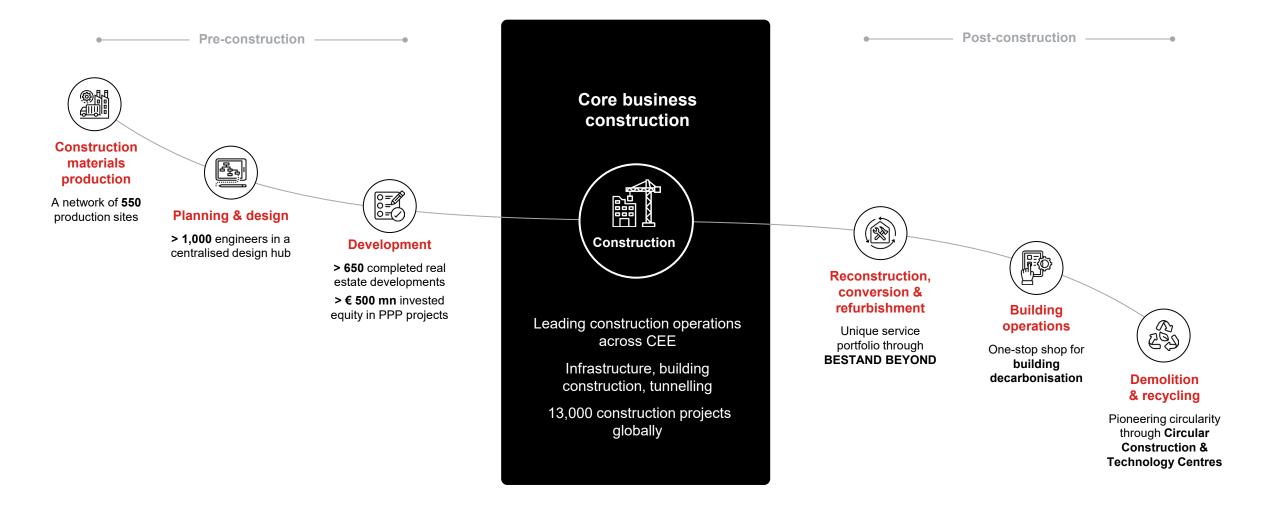
Fully vertically integrated business model



2024 FY figures

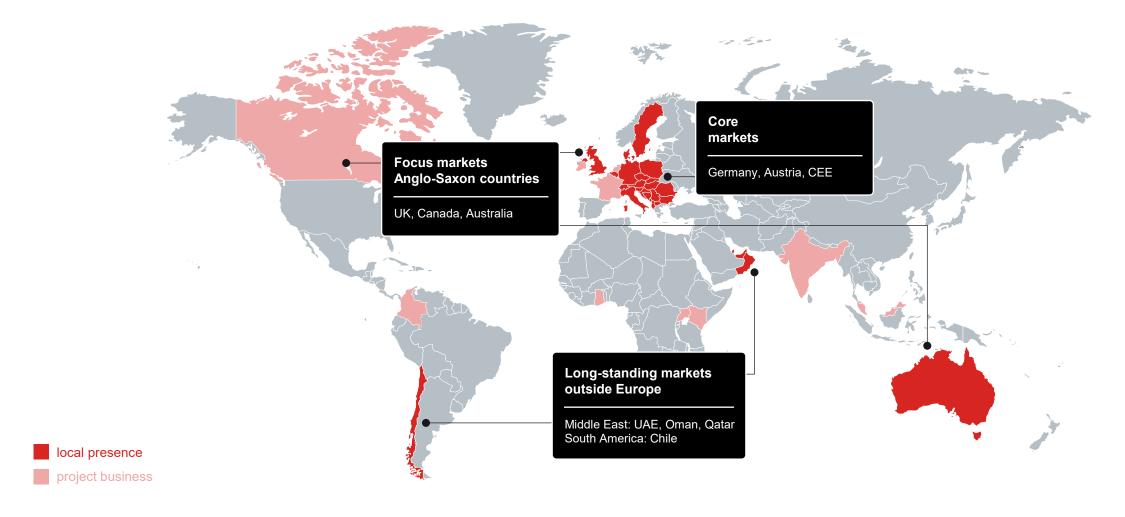


### We cover the entire value chain in construction



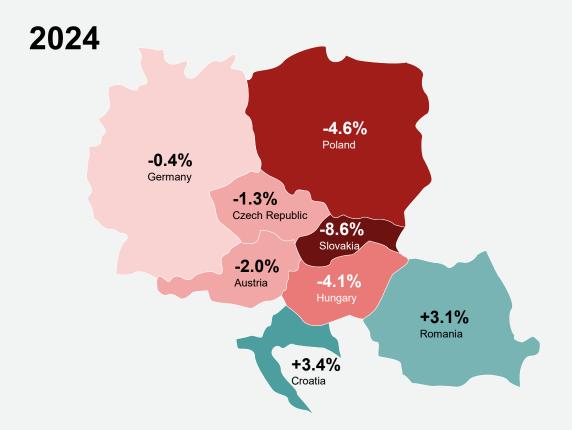


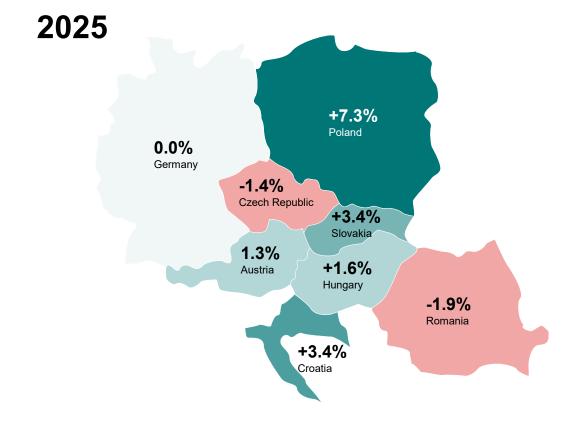
# We combine local expertise with global reach





# The market environment improves

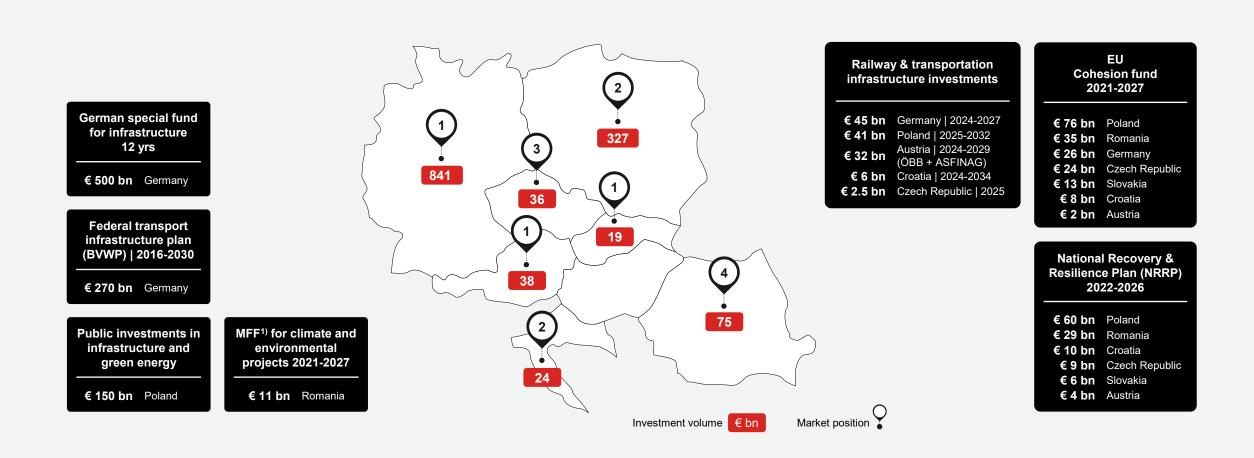






<sup>1)</sup> Market data: EUROCONSTRUCT and EECFA, weighted by the share in output volume of the STRABAG Group

# We are active in promising markets



1) Multiannual Financial Framework (MFF)



### **GROUP PROJECTS**

# **Current large-scale projects in progress**

Country	Project	Order backlog in € mn	As % of total order backlog
United Kingdom	HS2 high-speed rail line	961	3.8
Germany	Bayerische Versorgungskammer	543	2.1
Germany	U5 East, Hamburg	521	2.1
Germany	US hospital, Weilerbach	520	2.1
Germany	Lock Kriegenbrunn	356	1.4
Germany	Central Business Tower	351	1.4
United Arab Emirates	Residential towers, Sea La Vie	292	1.2
United Kingdom	Woodsmith Project	282	1.1
Germany	Replacement building, Ruhr University Bochum	271	1.1
Canada	Scarborough Subway Extension Line 2	251	1.0







# Order intake in 2024 reflects strategic priorities













- Civil engineering works –

  German energy infrastructure projects SuedOstLink and SuedLink
- 2 Shipping lock replacement Kriegenbrunn
- Reconstruction and extension of F.D. Roosevelt University Hospital
- Sea la Vie residential project, Yas Island/Abu Dhabi
- Eglinton Crosstown West Extension, Toronto (rapid transit line)
- New headquarters of Czech bank Česká spořitelna





# Key strategic topics for a sustainable 6% EBIT margin by 2030





### **Employee focus**

promotes our most important asset: people.



### Global-local presence

ensures that we are anchored in the local communities.





### Circularity

helps us fight environmental pollution and the shortage of raw materials.



### **Expertise in the energy sector**

makes us a key player in shaping the energy transition.





### **Technology leadership**

helps us to constantly become more efficient and effective.

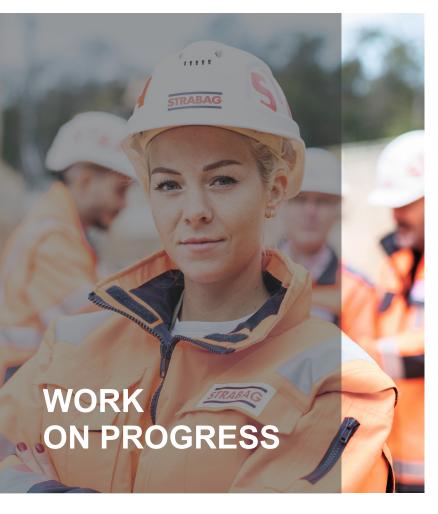


### **Depth of value creation**

makes us more resilient to external influences.



# Well on track to achieve the goals of Strategy 2030



	2022 (base year)	2024	2030 (target year)
Output volume (€ bn)	17.7	19.2	CAGR ~ 6%
EBIT margin	4.2%	6.1%	6%
Equity ratio	31.7%	34.1%	≥ 25%
Dividend payout ratio	43%	34%1)	30–50%
S&P Rating	BBB	BBB+ 🗸	Maintain investment grade



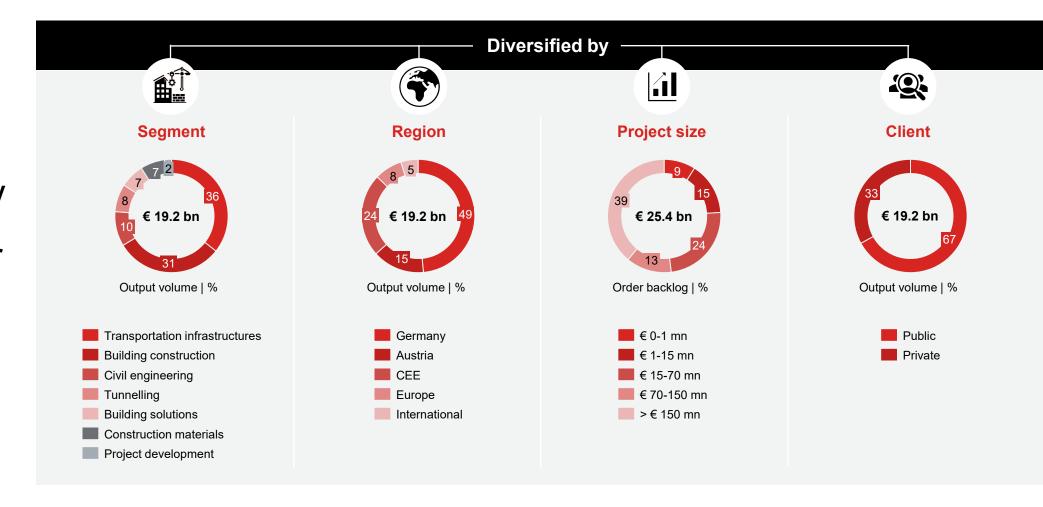
<sup>1)</sup> Dividend proposal by the Management Board





## Group resilience through 4-fold diversification

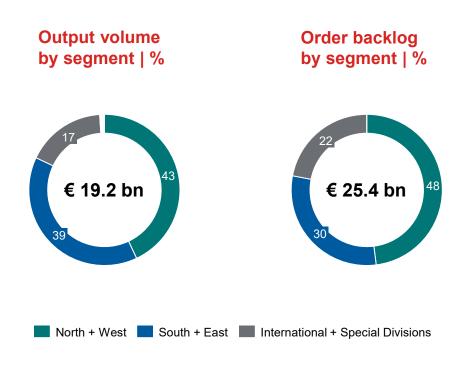
STRABAG
delivers complex
projects of nearly
all sizes and
segments in over
50 countries
globally – for
both public and
private clients.

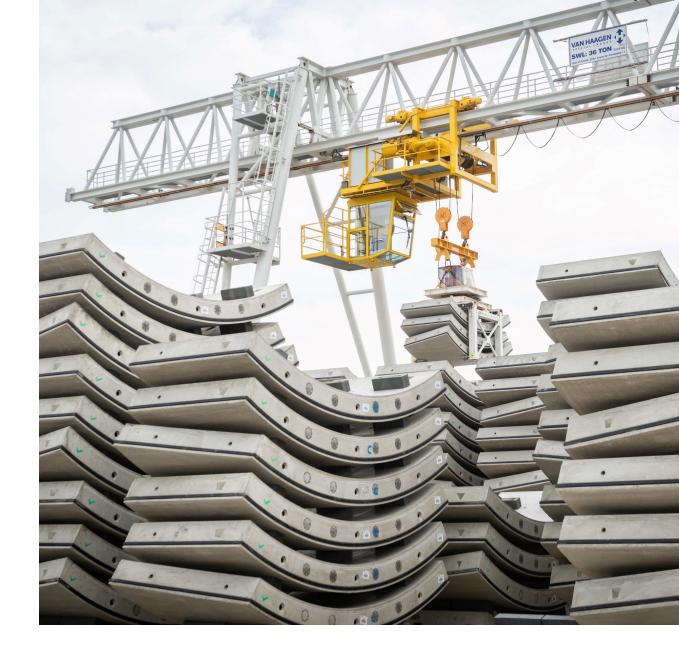






# **Balanced contributions** across operating segments









# North + West: Germany, Switzerland and others



#### **KEY SEGMENT CHARACTERISTICS**

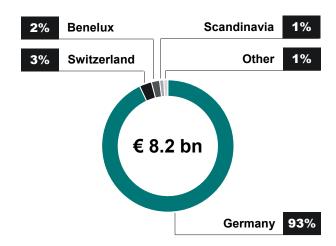
- North + West is the Group's largest segment
- Here we report our construction activities in Germany, Switzerland, the Benelux countries and Scandinavia
- The segment also includes the Group-wide ground engineering activities

### KEY SEGMENT FIGURES

**8,240 12,088**Output volume | € mn Order backlog | € mn

9.6 22,392 Employees | FTE

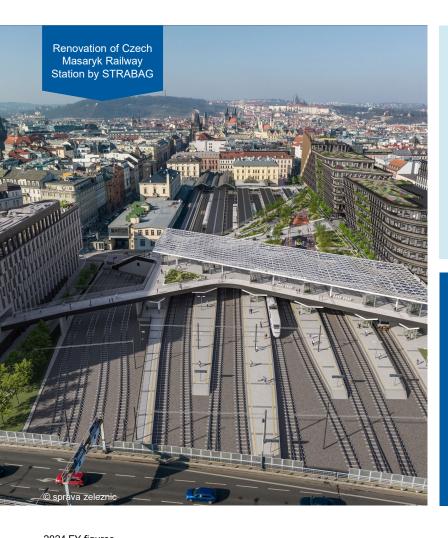
### Segment output by region







# South + East: Austria and CEE region



#### **KEY SEGMENT CHARACTERISTICS**

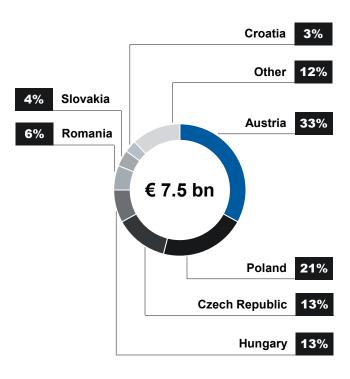
- In South + East we report our construction activities in Austria and the CEE region
- CEE includes Poland, the Czech Republic, Slovakia, Hungary, Romania and SEE
- The segment also includes the Group-wide construction material business

### **KEY SEGMENT FIGURES**

**7,502 7,738** Output volume | € mn Order backlog | € mn

**5.4 26,852** Employees | FTE

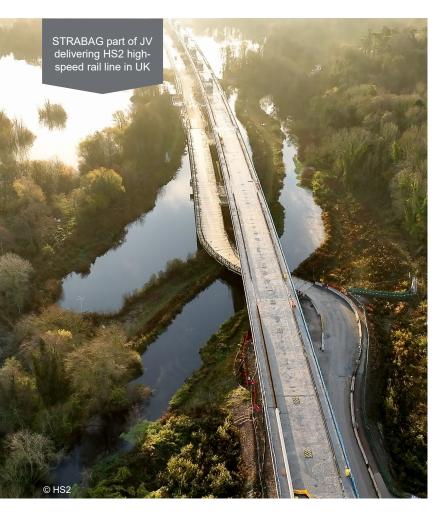
### Segment output by region





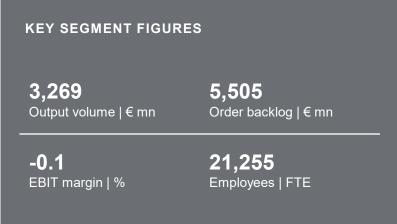


# International + Special Divisions: Pooling specialised expertise

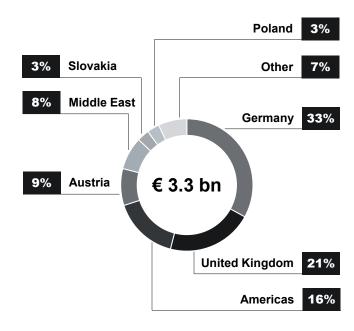


#### **KEY SEGMENT CHARACTERISTICS**

- The segment includes our construction activities in the United Kingdom and outside of Europe, as well as our global tunnelling operations
- Regardless of location, the segment covers our project development, real estate and energy business

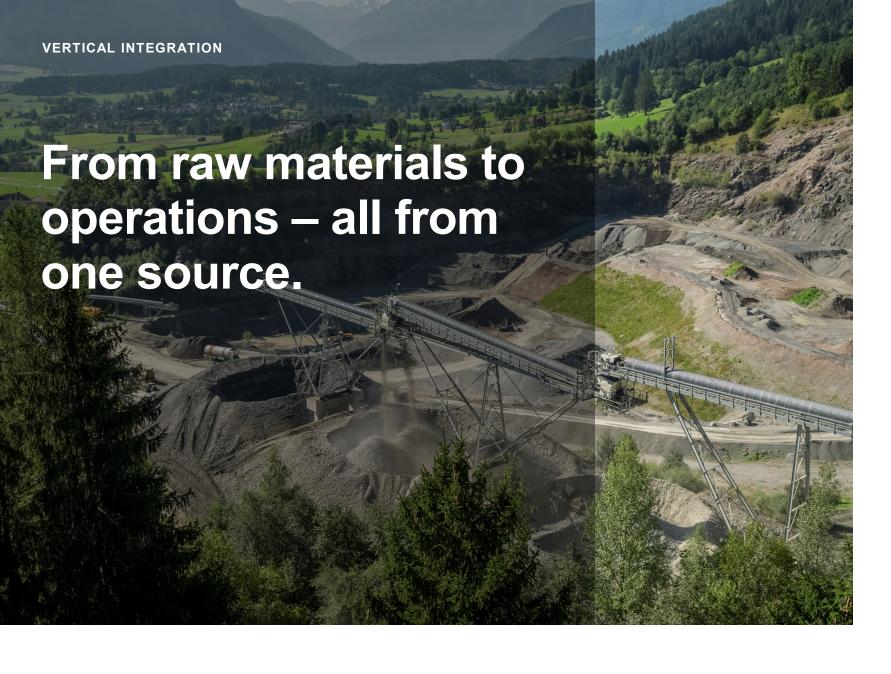


### Segment output by region









# End-to-end integration for maximum flexibility

We are pursuing a flexible business model as a way to react quickly to changes in the market environment. We consider this principle to be a key competitive advantage.

Our flexibility is supported in part by our diversified portfolio, which extends far beyond traditional construction activities to include areas such as building materials or property and facility services.











# Own construction materials network

Our construction materials network secures our supply of resources from within the Group while reducing our dependence on external suppliers.

We operate one of the densest construction material networks in Europe, with a total of 550 production facilities. 84% of the asphalt required is produced inhouse. As part of Strategy 2030, special focus is placed on circularity and sustainable construction materials.





### **Competitive advantage**

- Secures availability especially in times of constrained supply chains
- Acts as a hedge against price fluctuations
- Existing quarries serve as **effective entry barriers** limited permits for new sites
- Joint venture with LafargeHolcim ensures cement access in CEE
- Increasing self-sufficiency as a strategic objective



Segment allocation<sup>2)</sup>











> 650
Projects delivered



# Real estate project development

STRABAG Real Estate (SRE) has been planning, constructing, and selling properties for around 60 years and has also been a service provider if required.

Our concepts are geared towards the needs of the people who work, live, stay, or shop in our buildings. Proximity to our customers is important to us. With more than 650 projects, we are one of the largest property developers in Europe.



#### Focus on selected asset classes

- Residential
- Office
- Retail
- Hospitality



Locations

### Output contribution by region | %





#### **Competitive advantage**

- Vertical integration from concept and development through planning, construction and marketing
- Development and construction synergy leads to reliable cost planning and risk control
- End-to-end ESG integration from development to construction
- SRE contributes deep market insights and local expertise
- Supports core construction operations

I+S

**Segment allocation** 





**VERTICAL INTEGRATION** 

# Public-Private Partnerships (PPP)

We have been working successfully with operator models for more than three decades. Our strong financial position allows us to act as equity provider for concession companies more easily than other companies.

With specialist providers from within the Group, we efficiently cover all requirements – from structuring and financing to planning, construction and operation.



#### Focus / Markets

- Transportation infrastructures
   Focus on road and motorway projects
- Renewable energy
   Focus on solar, battery and geothermal projects
- Building construction
   Focus on social infrastructure
- Core markets: Germany, Austria, CEE
- Selected international markets



### Total project volume | %



- Transportation infrastructures | 15 projects
- Renewable energy | 3 projects
- Building construction | 23 projects



### **Competitive advantage**

- Long-term concessions generate stable and predictable cashflows
- Complementary business mix capital-light construction and long-term PPP investments
- High entry barriers PPP expertise and financial strength (STRABAG: equity > 30%)
- PPP projects are typically financed with a mixture of STRABAG's own equity capital and third-party financing
- PPP assets usually remain on STRABAG's balance sheet throughout the concession term
- STRABAG covers the entire value chain (design, construction, operations, financing)



Segment allocation



### **VERTICAL INTEGRATION**

# Flagship PPP projects

Country	Project	Total project volume   € mn	STRABAG share   %	Concession until	Status
Transportation	on infrastructures				
Poland	A2 Section II	1,543	10	2037	Operation
Hungary	M5 Motorway	1,292	100	2031	Operation
Hungary	M6 Motorway	966	50	2037	Operation
Colombia	MAR1	957	37.5	2045	Operation
Germany	A49 Motorway	892	50	2050	In progress -
Germany	A8 Motorway	576	100	2041	Operation
Renewable e	nergy				
Germany	Geothermal power plant / Bruck	84	50	2070	Operation
Germany	PV / Bruck	2	74	2045	In progress
Building con	struction				
Austria	Schools, Vienna	102	50	2046	In progress
Austria	Schools, Vienna	93	45	2046	In progress

€ 10.3 bn Total project volume



As of 31 Dec. 2024



**Property and Facility** 

Services (PFS)

PFS is an integrated building solutions provider and one-stopshop for decarbonised buildings in every phase of the lifecycle.

PFS combines facility management with data-driven approaches and installation expertise in the provision of building services – with a high level of in-house expertise across the value chain.



#### **Activities**

- Technical Facility Management
- **Building Technology**
- Infrastructural Facility Management
- **Property Management**
- Industrial Services



### Output contribution by region | %





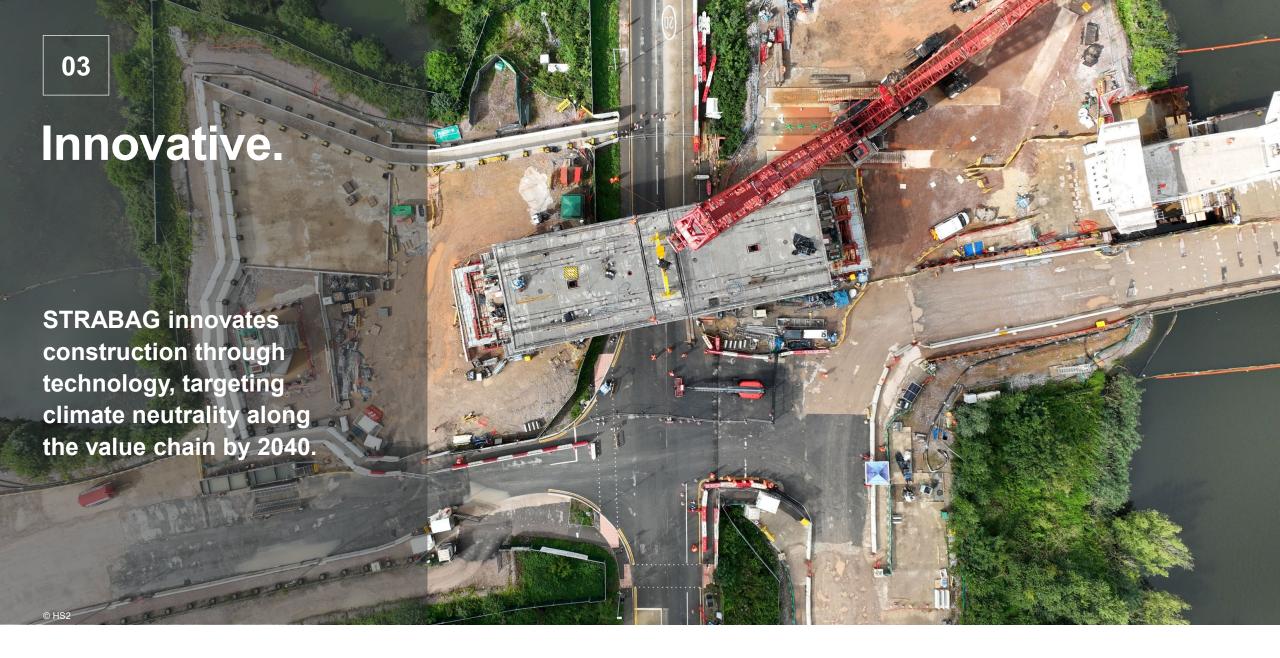
### Competitive advantage

- Multi-year service contracts (3–5 years) balance seasonal and economic cycles
- End-to-end value chain from planning and construction to operation and maintenance
- Building operations account for 28% of global CO<sub>2</sub> emissions – PFS first point of contact for property owners in building decarbonisation
- Integrated FM and MEP1) services drive future growth (PFS grew by 27% in 2024)
- Data-driven operations enabling building performance optimisation



**Segment allocation** 







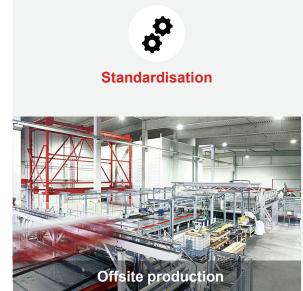
# Innovation is part of our DNA

STRABAG stands out by combining innovation, in-house capabilities and digital scale – turning concepts into construction reality.

Selected products by STRABAG









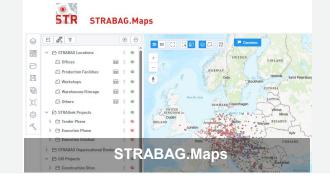


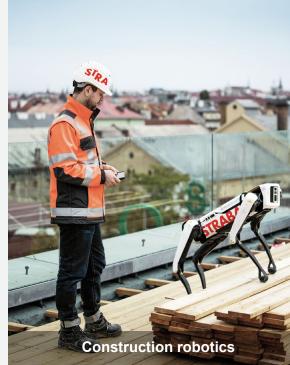


Digital processes



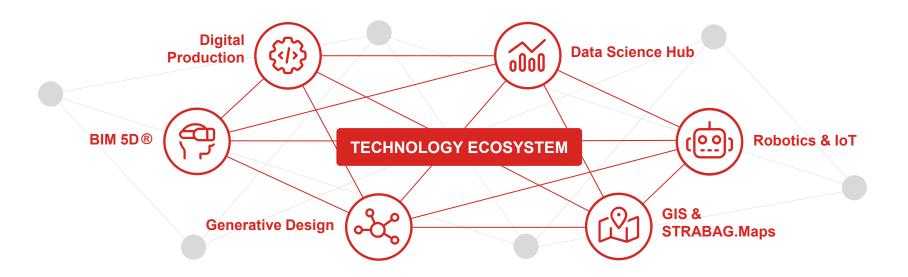








### We have built a complete technology ecosystem



Operational execution

STRABAG shared service units

BMTI SID TPA ZT

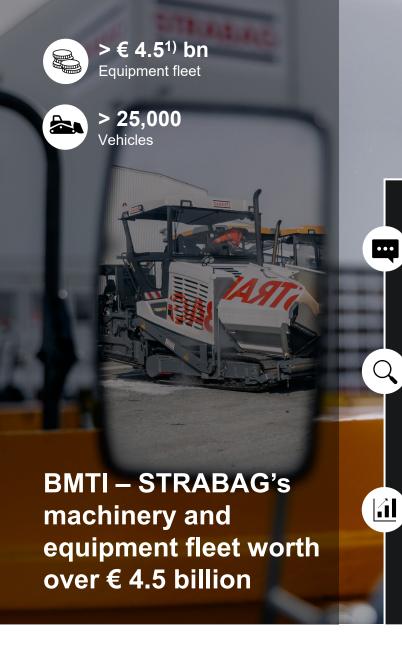
drive Group-wide innovation and sustainability projects

> 2,400
Employees in innovation & digitalisation

> 250
Innovation projects

> 400
Sustainability projects





### **BMTI**

### BMTI at a glance

STRABAG BMTI is the machinery and equipment service provider for the STRABAG Group. It oversees the Group-wide operational management of mobile assets (construction machinery, vehicles and mechanical equipment such as cranes, loaders and trucks) based on standardised policies.

### **Activities**

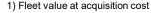
- Lifecycle management from investment decisions and procurement to servicing, rental and resale
- Internal rental and maintenance services across the Group
- Coordination of external equipment rentals to cover peak demands

### Competitive advantage

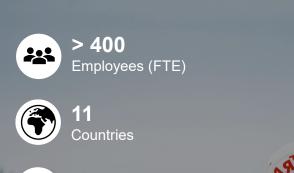
- High level of self-sufficiency and independence
- Key driver of STRABAG's **sustainability** strategy by supporting the transition to renewable-powered machinery
- Commitment to automation and digitalisation













and digitalisation

initiatives

SID

### SID at a glance

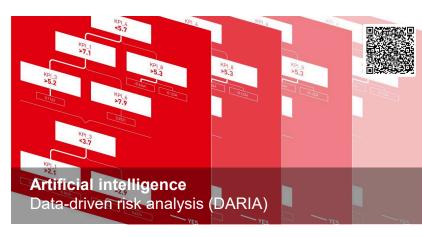
SID (STRABAG Innovation & Digitalisation) is STRABAG's dedicated central unit for driving innovation, digital transformation and sustainability across the Group. Its mission is to strengthen and maintain STRABAG's technology leadership.

### **Activities**

- Initiation and implementation of innovation and digitalisation projects across the entire value chain
- Development of smart, sustainable solutions to reduce CO<sub>2</sub> emissions, material use and waste
- Leveraging data, automation, and interdisciplinary collaboration to optimise processes and unlock new business models

### **Competitive advantage**

- Over 250 active innovation and digitalisation projects
- Strong partnerships with startups and internal talent programmes like adASTRA to foster new technologies and business models









**TPA** 

### TPA at a glance

TPA is STRABAG's centre of excellence for construction materials and technology, specialising in asphalt, concrete, soil, geotechnics, environmental technology and engineering. As one of Europe's largest independent lab network, it ensures quality and implement innovations across the Group's construction projects.

### **Activities**

- Quality assurance for construction projects and production units through advanced testing and consulting
- Evaluation and optimalisation of construction materials and methods
- Development and support in the implementation of new construction materials and technologies

### **Competitive advantage**

- Independent lab expertise with broad European reach and cuttingedge technology
- Strong foundation of interdisciplinary know-how, accelerating innovation and assuring quality across the Group









ZT

### ZT at a glance

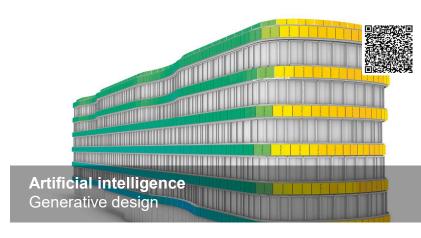
Zentrale Technik (ZT) is STRABAG's central hub of technical expertise, supporting projects along the entire construction chain throughout all project phases. ZT plays a key role in driving STRABAG's technological leadership and ensuring efficient, low-risk and cost-optimised execution.

### **Activities**

- Technical services across all project stages: from acquisition and design to execution and warranty management
- Cross-disciplinary collaboration for integrated project delivery
- Specialised in model-based design, modular construction and reconstruction, conversion and refurbishment ("Bauen im Bestand")

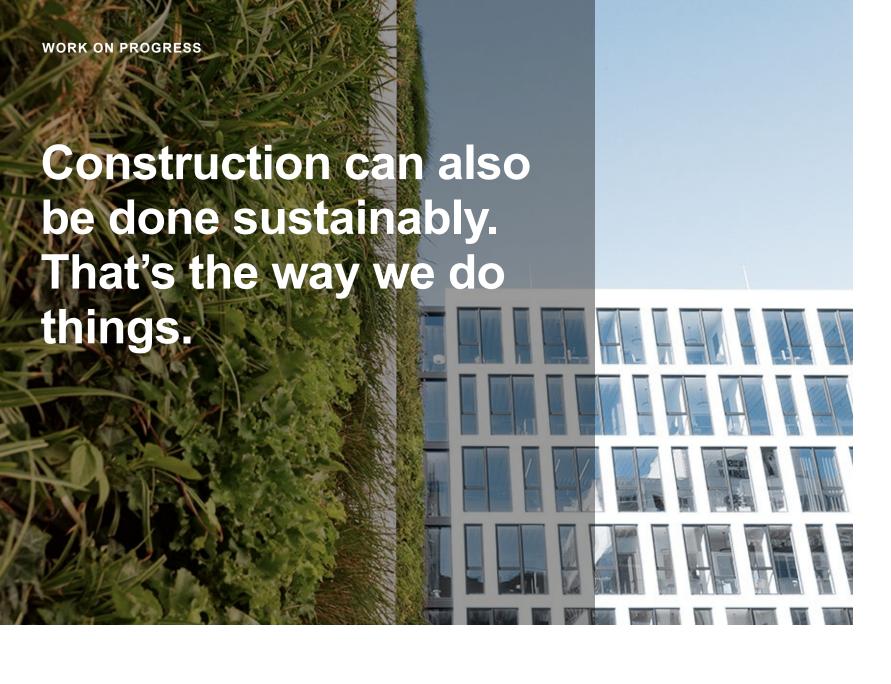
### **Competitive advantage**

- Strategic enabler for early project involvement, risk identification and data control
- Modular, scalable solutions powered by digital processes (e.g. BIM 5D®)
- International reach with efficient cost structure









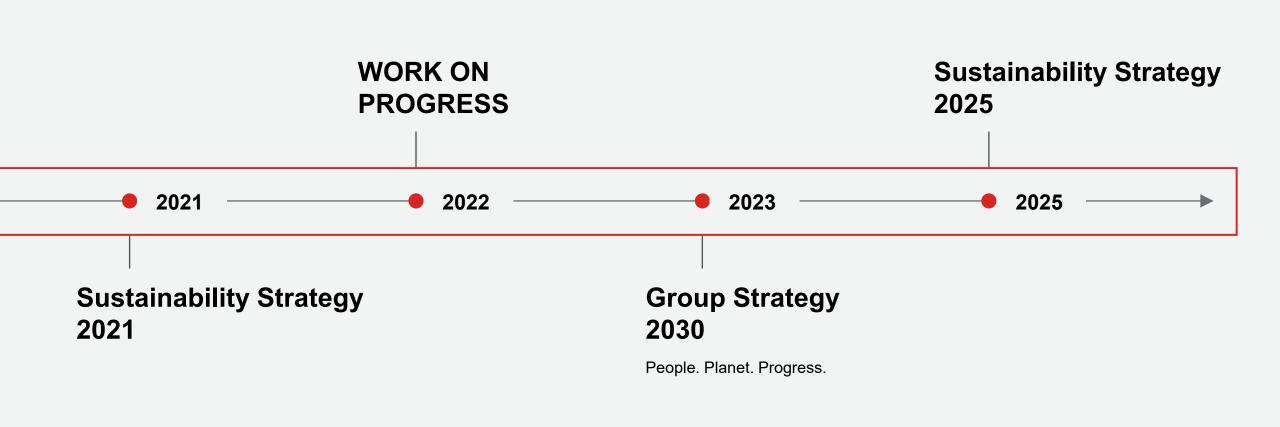
# Innovation & sustainability through technology leadership

Through the use of technology, STRABAG is shaping the future of construction. The focus is on standardisation, digital processes and automation.

This not only enables efficient construction processes but also creates innovative, sustainable solutions for clients, with a clear goal: to design, build and operate in a climate-neutral way by 2040.



# **WORK ON PROGRESS** means continuous development





# Our focus areas in sustainability

### **ENVIRONMENT**



**Decarbonisation** 



Circular economy



**Biodiversity & ecosystems** 

### **SOCIAL**



Our employees



Human rights along the value chain



Added value for society

### **GOVERNANCE**



Fair competition



Sustainable corporate governance



### Our contribution to the environment

# Strategic focus topics

### Strategic goals



Decarbonisation<sup>1)</sup>

- Scope 1 & Scope 2 emissions by 42%
- Scope 3 emissions by 25%

#### By 2040, we want to

 reduce Scope 1, 2 & 3 emissions as far as possible and achieve climate neutrality in line with the 1.5 °C target.

### **Cluster of measures**

- Scope 1: Electrification, switching fuel types, increasing energy efficiency, use of renewable energies
- Scope 2: Generation and use of renewable energies
- Scope 3: Supply chain engagement, offering low-emission buildings



## We are putting circular economy principles into practice through:

- Reduction in the consumption of primary raw materials
- · Reduction of waste
- Preservation of resources at a high level of quality
- Circular planning & circular construction materials
- Zero waste construction sites
- Selective demolition
- Reconstruction, conversion & refurbishment
- · Value stream management & high-quality recycling



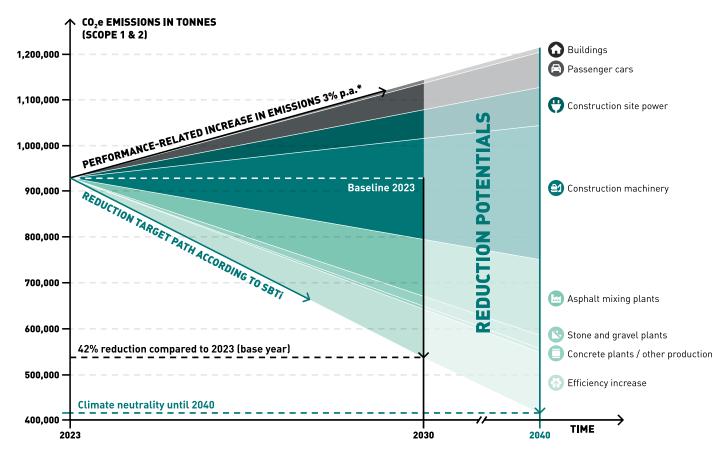
### We protect biodiversity and ecosystems by:

- Reducing our negative impacts on flora, fauna and funga
- Promoting biodiversity in all project phases and at sites in biodiversity-sensitive areas
- Providing awareness-raising and employee training
- Sourcing and using raw materials sustainably
- Establishment of biodiversity management
- Establishment of monitoring and definition of metrics (KPIs)
- Employee training





# We focus on science-based climate targets



<sup>\*</sup>Consideration of a performance-related increase in emissions of 3% per year due to the 6% per year strategy target (based on the assumption that emissions increase by 0.5 units per performance-unit increase).

#### **STRABAG** commits to SBTi

- STRABAG is pursuing a science-based reduction path for its CO<sub>2</sub>e emissions
- Commitment to the 1.5°C target of the Paris Agreement
- Plan reviewed and aligned with the requirements of the Science Based Targets Initiative (SBTi)

2030 -42% Scope 1 & 2 **Near-term target** 2040 **Climate** Long-term target

neutrality



# Our commitment to social responsibility

Strategic focus topics

### **Strategic goals**



## We promote the wellbeing of our employees through:

- EDI: Gender pay gap of 0; annual increase in the percentage of women in management by 6%
- HSW: Vision Zero zero accidents
- Implementation of the Social Compliance Management System

### **Cluster of measures**

- Mandatory EDI training for all managers
- · Human rights risk analysis
- · Preventive actions and remedies
- Whistleblower system



### We protect human rights through:

- Implementation of the Social Compliance Management System
- Compliance with human rights and our corporate due diligence obligations

- Human rights risk analysis
- Preventive actions and remedies
- Whistleblower system
- Implementation of stakeholder engagement formats



#### We create added value for society by:

- · Generating positive impacts for society
- Improving our engagement with and involvement of affected communities

- Implementation of guideline for interaction with affected communities
- Implementation of stakeholder engagement formats



#### SUSTAINABILITY STRATEGY

# Our engagement in governance

# Strategic focus topics





#### We avoid corruption and anti-competitive behaviour by:

- Promoting compliant and ethical conduct through comprehensive measures for employees and leaders
- · Strengthening a corporate culture based on trust and partnership
- Firmly anchoring these issues as a management responsibility

### **Cluster of measures**

- · Avoidance of anti-competitive violations
- · Prevention of economic crime
- · Awareness-raising among all employees
- · Mandatory business compliance training
- Certification to ISO 37001 (Anti-Bribery Management Systems)
- Certification to ISO 37301 (Compliance Management Systems)



## We have established clear structures and responsibilities by:

- Embedding environmental and social sustainability in STRABAG's core business as a prerequisite for achieving our corporate goals
- Implementing a Group-wide governance structure and clear processes
- · Consolidation of the governance structure
- Expansion of ESG risk management
- ESG as agenda item at every Management Board meeting
- Steady improvement in ESG ratings





# **ESG** commitment confirmed by solid ratings

### **Our ESG ratings & ESG commitment**









In support of

WOMEN'S
EMPOWERMENT
PRINCIPLES

Established by UN Women and the
UN Global Compact Office



### Positive results in 2024 ESG ratings

**CDP** reconfirmation of "B" score

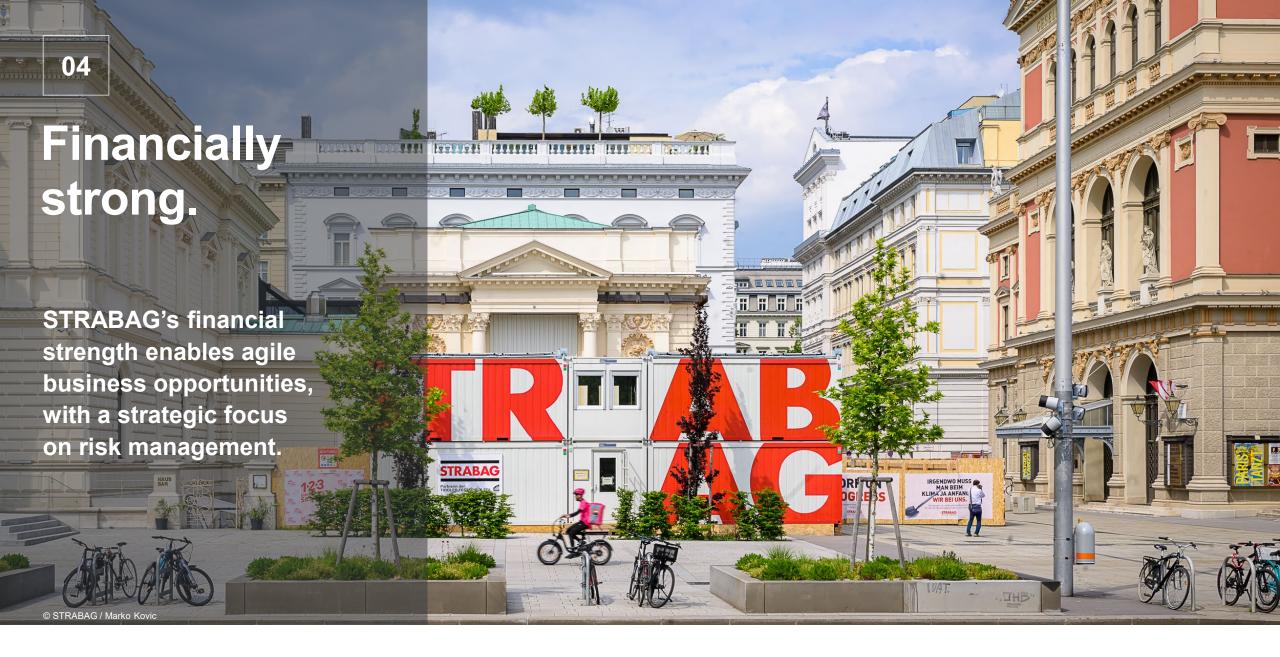
(Climate Change)

**Sustainalytics** 29.2 (medium risk)

(last evaluation: Nov. 2024)

**EcoVadis** 68/100 points

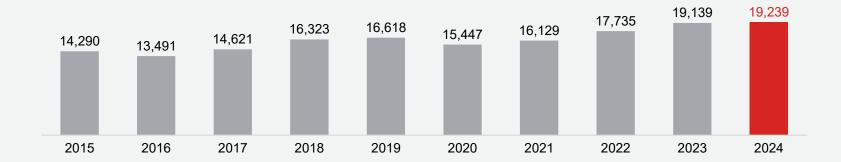




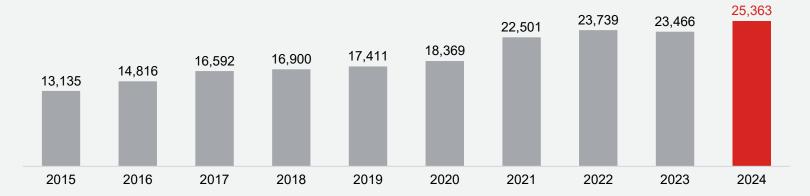


# Output and order backlog at record highs

### Output volume | € mn



### Order backlog | € mn



### Proven financial track record

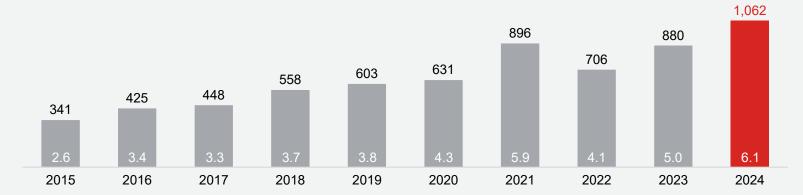
- Business consolidation from 2013 to 2023 after a decade of strong inorganic growth
- Top-line growth not a strategic priority during this phase
- Order backlog nearly doubled over the past ten years, providing strong forward visibility





# Profitable growth with consistent dividends

### **EBIT** | € mn and **EBIT** margin | %



### Dividend | € and payout ratio | %



<sup>1)</sup> Precautionary measure due to Covid-19

### Proven financial track record

- Strong track record of sustainable earnings growth; EBIT margin more than doubled (2015–2024)
- Effective risk management as key driver of margin expansion
- Reliable dividend policy with 30–50% payout of net income (after minorities)
- Among Austria's top dividend yield companies



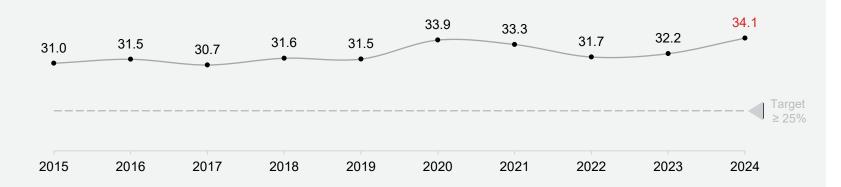


# Financial strength as a key differentiator

### Net debt (+) / Net cash (-) | € mn



### **Equity ratio | %**



### Proven financial track record

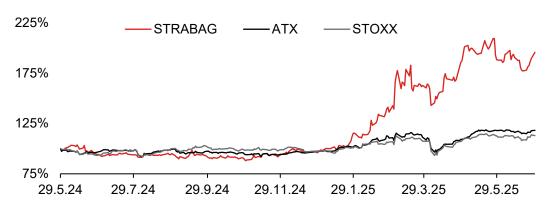
- Robust balance sheet as a key enabler of business operations
- > 30% equity ratio and net cash position maintained throughout the past decade
- Enhanced organic capital generation through margin improvement



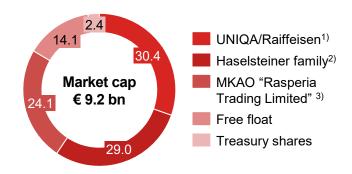


## STRABAG on the capital markets

### **STRABAG** share price development



### **Shareholder structure May 2025 | %**



#### Consensus

	2025e	2026e	2027e
Revenue (€ mn)	19,270	19,930	20,878
Adjusted EBIT including associates (€ mn)	945	987	1,089
Reported net income after minorities (€ mn)	674	682	749
Dividend per share (€)	2.37	2.55	2.65
Reported EPS (€)	5.84	5.91	6.49
P/E	13.2	13.8	12.6

### **Analyst recommendations**



- 1) On 30 May 2025, the UNIQA Österreich Versicherungen AG sold 1,800,000 STRABAG shares to institutional investors in a private placement by means of an accelerated bookbuilding process.
- 3) The ongoing asset freeze in line with EU sanctions prohibits MKAO "Rasperia Trading Limited" from exercising all rights associated with its STRABAG SE shares.

STRABAG SE

BBB+, outlook stable

ISIN: AT000000STR1

**Bloomberg: STR:AV** 

**Reuters: STRV.VI** 

No. of shares: 118.2 mn

S&P Rating:

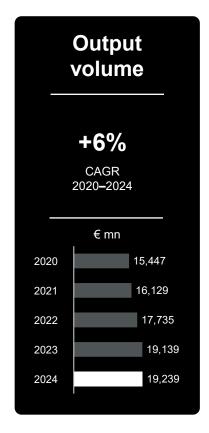
VSE: STR

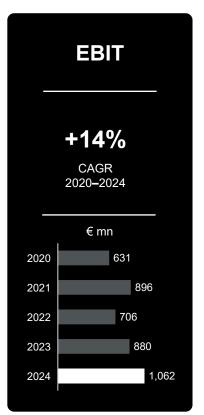
Listed on the Vienna Stock Exchange (VSE) since 2007

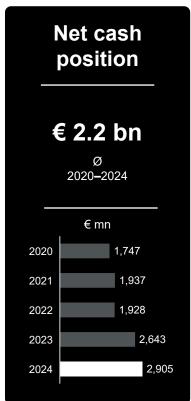
2) On 21 March 2025, the Haselsteiner family sold 2,000,000 STRABAG shares to institutional investors in a private placement by means of an accelerated bookbuilding process.

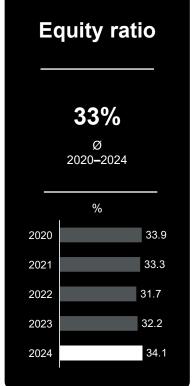
WORK ON PROGRESS

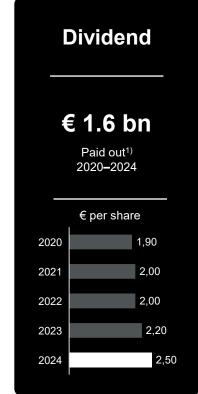
# Proven record of financial solidity

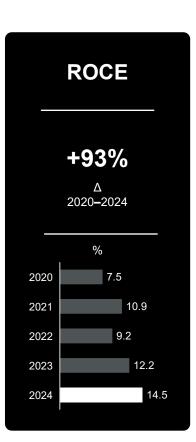


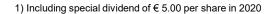






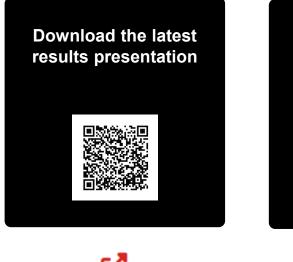








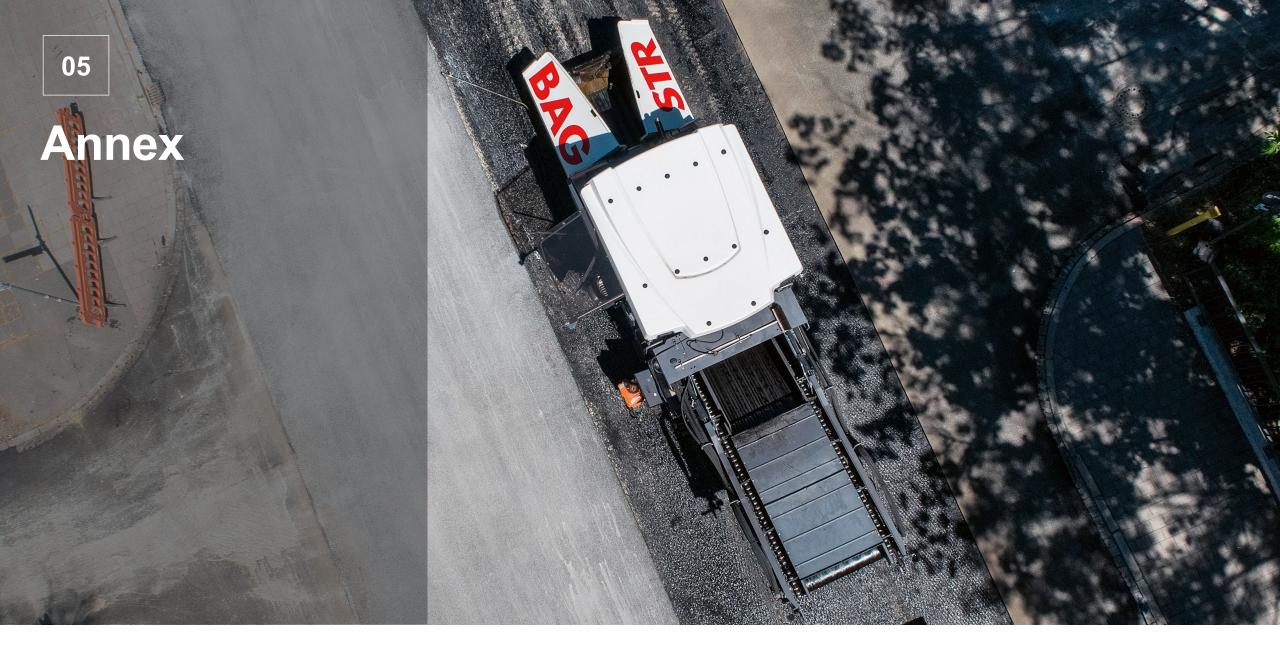
## **Discover more about STRABAG**











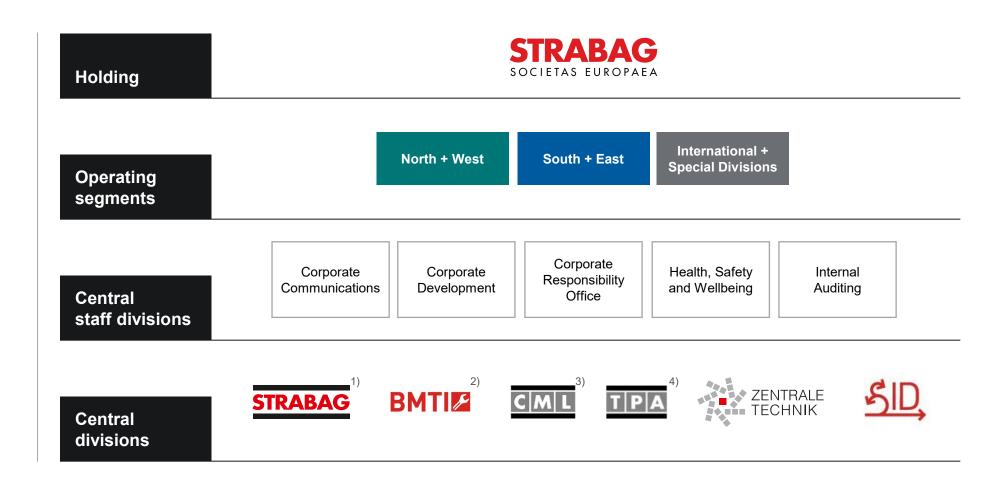


# How the STRABAG Group is organised

Two strong
brands –
building trust,
shaping the
future



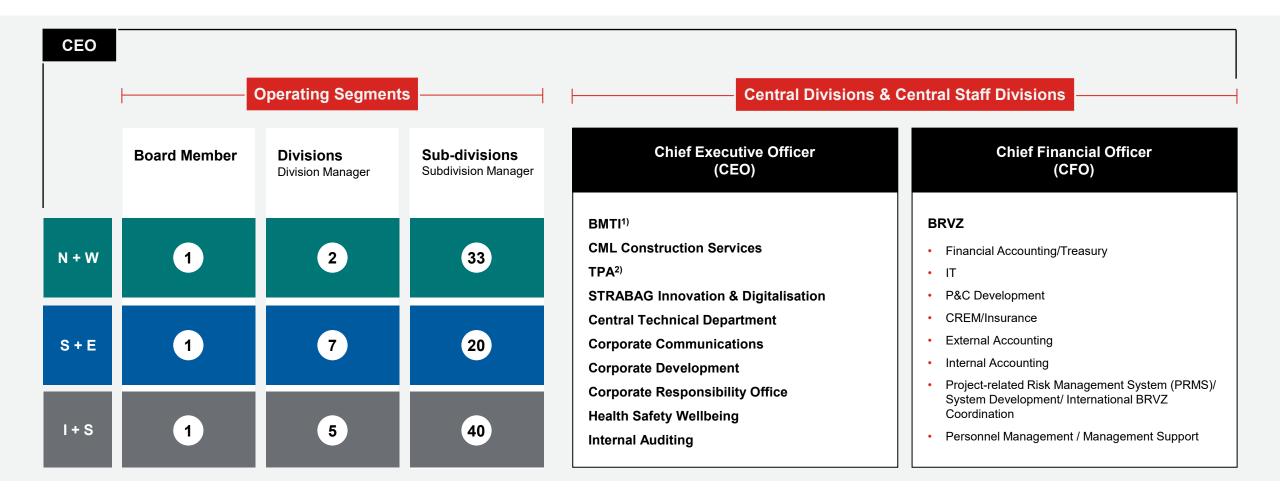








# Organisational structure shaped by central units



<sup>1)</sup> BMTI: equipment and vehicle management | 2) TPA: technical consultation, quality assurance, innovation management



# **Experienced Leadership at STRABAG**





Joined STRABAG in 2003

Central Divisions BMTI, CML, SID, TPA, ZT and Central Staff Divisions



Mag. Christian Harder

Joined STRABAG in 1994

Central Division BRVZ



**Dipl.-Ing. (FH) Jörg Rösler**Member of the Management Board

Joined STRABAG in 2001

Segment North + West: Germany, Switzerland, Benelux, Scandinavia, Ground Engineering



Dipl.-Ing. Siegfried Wanker

Member of the Management Board

Joined STRABAG in 1994

Segment International +
Special Divisions:
Tunnelling, International,
Infrastructure Development,
Real Estate Development,
Building Solutions, United Kingdom,
Energy Infrastructure,
STRABAG Hold Estate



**Dipl.-Ing. (FH) Alfred Watzl**Member of the Management Board

Joined STRABAG in 1999

Segment South + East:
Austria, Poland, Czech Republic,
Slovakia, Hungary, Romania,
South-East Europe, Rest of Europe,
Construction Materials



# The STRABAG story began in 1835

STRABAG Group traces its roots to Anton Lerchbaumer's family business (1835) & Heinrich Reifenrath's company (1895), leading to the founding of the "STRAßenBau-ActienGesellschaft" in 1923.





STRABAG advanced with new technologies like hydraulic tunnel boring and the construction of the Arlberg Tunnel, adopting electronic data processing in 1961.

Early on, STRABAG focused on technical achievements, including the Langwieser Viaduct and a pioneering road construction lab (1927).





STRABAG digitalises construction with BIM and robots. After acquiring ZÜBLIN in 2006, it earned the first "sustainable construction site" certification in 2021.

After the Nazi takeover, STRABAG continued construction and acknowledges its historical responsibility, supporting the Reconciliation Fund and EVZ Foundation.





In the 1990s, BAU HOLDING AG and STRABAG AG became sister companies. STRABAG expanded into new markets, working on East Germany's rail network and global projects like the Xiaolangdi Dam.

In 1953, STRABAG built the Wadi Thartar dam and expanded globally in 1955 with "STRABAG Nigeria Ltd.," while also completing local projects like the Hochfilzen magnesite plant.





STRABAG targets climate neutrality by 2040. Led by the then CEO Klemens Haselsteiner, its 86,000 employees focus on People, Planet, and Progress to drive innovation.



### **ANNEX**

# **Leading market positions**



Germany		
STRABAG	9,045	
Vinci	4,470	
Zech Group	4,384	
Goldbeck	4,140	
Max Bögl	2,556	

Austria			
STRABAG	3,070		
Porr	2,964		
Swietelsky	2,019		
Habau <sup>1)</sup>	1,919		
Rhomberg Gruppe <sup>1)</sup>	1,187		

Poland	
Budimex	2,155
STRABAG	1,329
Porr	1,015
Mirbud	766
Erbud	607

Czech Republic			
Metrostav	1,696		
VINCI Construction CS	1,178		
STRABAG	999		
OHLA ŽS	449		
IMOS Brno	415		

Hungary	
Mészáros	1,190
Market	1,065
STRABAG	808
Duna Aszfalt	649
WHB	609

Slovakia	
STRABAG	410
Doprastav	261
Eurovia SK	175
Skanska SK	154
Vahostav	136

Romania				
Spedition UMB	633			
SA&PE	572			
Technostrade	571			
STRABAG	519			
WEBUILD (Astaldi)	430			

Croatia		
Kamgrad	264	
STRABAG	242	
Radnik	165	
GIP Pionir	115	
GP KRK	107	

Output volume/Revenue 2023 (€ mn); Sources: Companies' Annual Reports; Deutsche Bauindustrie; OPTEN; fininfo, Časopis Stavitel; Deloitte; 1) Habau and Rhomberg Gruppe listed with total revenue.



### **ANNEX**

# **Output volume by country**

€mn	2020	2021	2022	2023	2024	CAGR¹)   in %
Germany	7,323	7,462	8,347	9,045	9,361	6
Austria	2,460	2,694	2,935	3,070	2,856	4
Poland	1,183	1,152	1,126	1,329	1,697	9
Czech Republic	826	948	1,093	999	1,017	5
United Kingdom	226	390	578	672	698	33
Hungary	671	652	688	808	620	-2
Americas	494	482	558	564	517	1
Romania	250	264	315	519	467	17
Slovakia	297	289	351	410	305	1
Middle East	119	203	252	219	257	21
Switzerland	220	192	197	226	229	1
Croatia	172	177	238	242	223	7
Benelux	262	233	176	190	216	-5
Other European Countries	159	136	169	155	151	-1
Sweden	160	121	152	106	120	-7
Italy	52	58	21	62	111	21
Asia	117	145	136	150	104	-3
Serbia	158	155	146	139	94	-12
Slovenia	59	104	81	118	92	12
Bulgaria	65	82	68	65	55	-4
Africa	46	35	47	31	29	-11
Denmark	76	109	61	20	20	-28
Total	15,447	16,129	17,735	19,139	19,239	6

<sup>1)</sup> CAGR over period 2020-2024.



### **ANNEX**

## Market share data 2024

Country	Construction output   € mn	STRABAG output   € mn	Market share   in %
Germany	479,817	9,361	2.0
Austria	49,912	2,856	5.7
Poland	71,687	1,697	2.4
Czech Republic	39,617	1,017	2.6
Hungary	22,015	620	2.8
Romania	36,786	467	1.3
Slovakia	10,228	305	3.0
Switzerland	73,125	229	0.3
Croatia	8,212	223	2.7
Benelux	167,183	216	0.1
Sweden	51,618	120	0.2
Italy	288,098	111	0.0
Serbia	7,312	94	1.3
Slovenia	5,131	92	1.8
Bulgaria	14,045	55	0.4
Denmark	44,930	20	0.0

