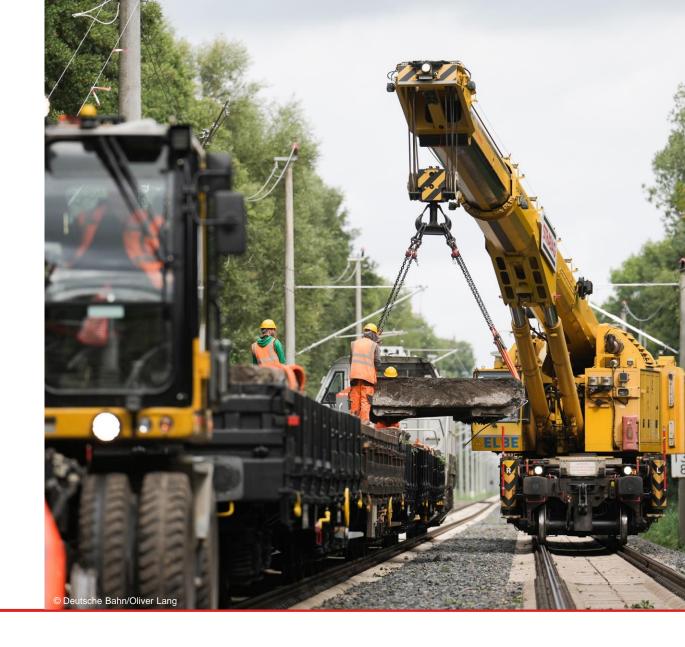
# Order backlog surpasses € 30 billion for the first time

Trading Statement 9M 2025





## **Disclaimer**

This presentation is made by STRABAG SE (the "Company") solely for use at investor meetings and is furnished to you solely for your information.

This presentation speaks as of November 2025. The facts and information contained herein might be subject to revision in the future. Neither the delivery of this presentation nor any further discussions of the Company with any of the recipients shall, under any circumstances, create any implication that there has been no change in the affairs of the Company since such date. None of the Company or any of its parents or subsidiaries or any of such person's directors, officers, employees or advisors nor any other person (i) accepts any obligation to update any information contained herein or to adjust it to future events or developments or (ii) makes any representation or warranty, express or implied, as to, and no reliance should be placed on, the accuracy or completeness of the information contained in this presentation. None of the Company or any of its parents or subsidiaries or any of their directors, officers, employees and advisors nor any other person shall have any liability whatsoever (in negligence or otherwise) for any loss howsoever arising, directly or indirectly, from any use of this presentation. The same applies to information contained in other material made available at the meeting.

This document is selective in nature and is intended to provide an introduction to, and overview of, the business of the Company. Where any information and statistics are quoted from any external source, such information or statistics should not be interpreted as having been adopted or endorsed by the Company

as being accurate. This presentation contains forward-looking statements relating to the business, financial performance and results of the Company and/or the industry in which the Company operates. These statements generally are identified by words such as "believes", "expects", "predicts", "intends", "projects", "plans", "estimates", "aims", "foresees", "anticipates", "targets", and similar expressions. The forward-looking statements, including but not limited to assumptions, opinions and views of the Company or information from third party sources, contained in this presentation are based on current plans, estimates, assumptions and projections and involve uncertainties and risks. Various factors could cause actual future results, performance or events to differ materially from those described in these statements. The Company does not represent or guarantee that the assumptions underlying such forward-looking statements are free from errors nor do they accept any responsibility for the future accuracy of the opinions expressed in this presentation. No obligation is assumed to update any forward-looking statements. This presentation does not contain any recommendation or invitation to buy or sell securities in STRABAG SE.

By accepting this presentation, you acknowledge that you will be solely responsible for your own assessment of the market and of the market position of the Company and that you will conduct your own analysis and be solely responsible for forming your own view of the potential future performance of the Company's business.

Rounding differences may occur due to the use of automated calculation aids.







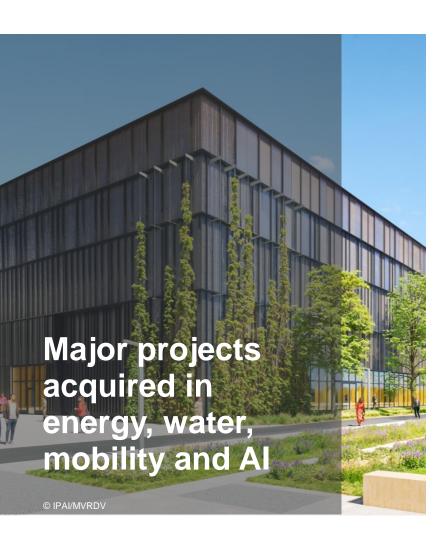


That our order backlog has surpassed € 30 billion for the first time clearly demonstrates that our focus on growth markets such as energy and water infrastructure, mobility and high-tech construction is paying off. The consistent implementation of our Strategy 2030 is clearly reflected in our results. Despite challenges in individual markets, we continue to expect strong output growth for the full year 2025 – once again proving our strength and resilience.

Stefan Kratochwill CEO STRABAG SE



# Strong Q3 order intake sets stage for record backlog



### Output volume well ahead of last year

Balanced growth from existing markets and Australia acquisition

### Order backlog surpasses € 30 billion for first time

Strong increases in key core markets and UK

#### Output growth of approx. 7% expected for 2025

2025 output forecast slightly reduced; EBIT margin target raised to ≥ 5.0%





# Robust infrastructure, improving building construction

STRABAG more than offsets declining trends in individual construction segments



- Overall positive trends in mobility and energy infrastructure
- Interim public sector budget constrained YTD output in Germany; final budget adopted in October 2025



- Positive developments in industrial and public building construction
- Stabilisation in residential construction since Q3 2024



- Shift from private to public customers has stabilised since Q1 2025
- Trend expected to ease further as interest rates decline

> 50%
of Group
output volume

Infrastructure, civil engineering & tunnelling < 10%
of Group
output volume

Residential construction

> 60%
Client structure

Public customers



# Strategic priorities driving new projects







- S+E 4

  N.A.

  © STRABAG/Siemens Energy
- S+E 5

  ~ € 268 mn

  Poland
- S+E 6

  C € 134 mn

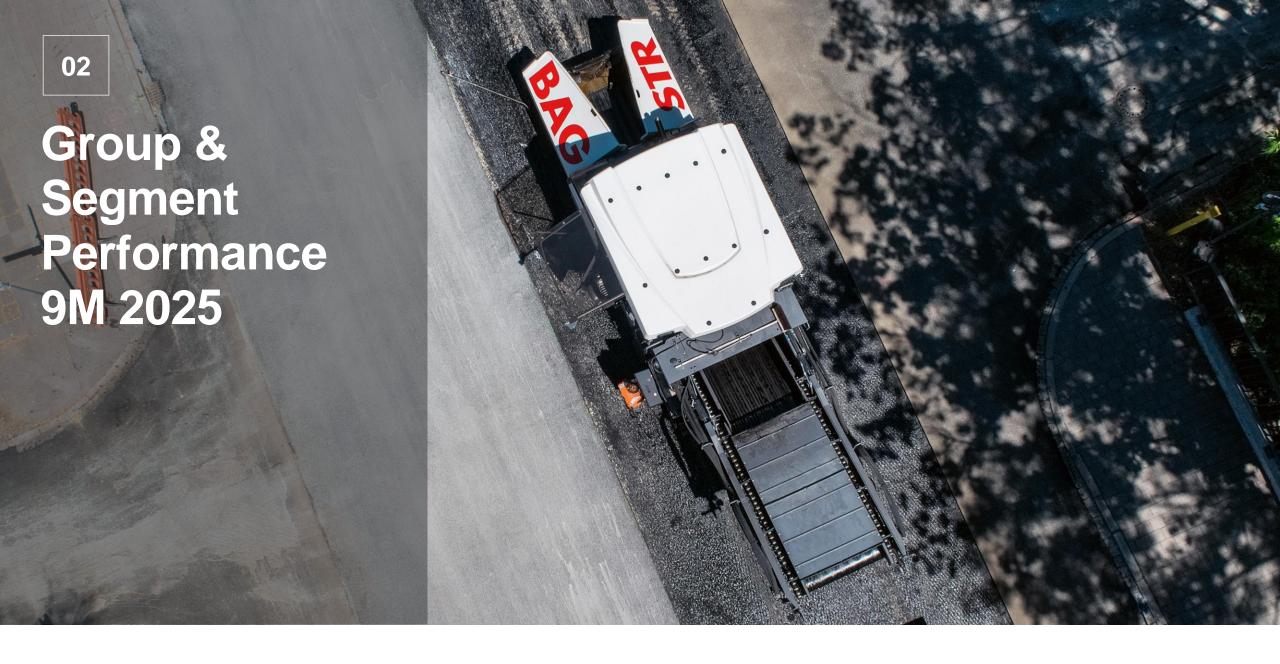
  Slovenia

- Water infrastructure project
  HARP<sup>2</sup>), replacing six tunnel sections; design & build incl.
  25 years of maintenance
- Turnkey construction of first phase of Innovation Park Artificial Intelligence (IPAI)
- Design & build contract for Reid Highway upgrade, Perth
- Construction of one of
  Europe's largest electrolysis
  plants for OMV
- 5 Design & build contract for modernisation of Maksymilianowo railway hub
- Construction of southern part of Emonika development, Ljubljana (incl. northern part: € 230 mn)

Operating segment: North + West South + East International + Special Divisions





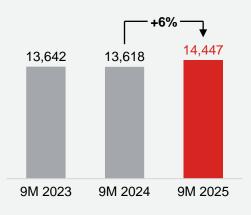




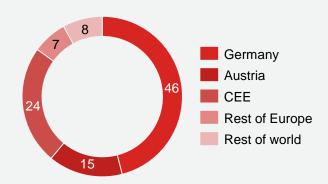
#### **GROUP PERFORMANCE 9M 2025**

# Output and order backlog at record levels

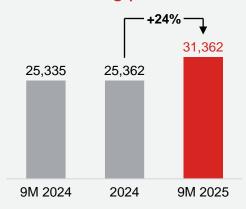
#### Output volume | € mn



### Output volume by region | %

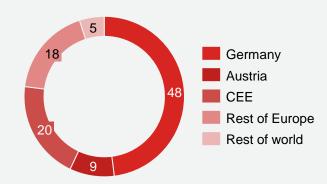


#### Order backlog | € mn



<sup>1)</sup> Acquisition completed in Q1 2025, with YTD contributions included

### Order backlog by region | %



#### **Sustained output expansion**

- About half of output increase from Georgiou Group acquisition in Australia<sup>1)</sup>
- Growth in existing markets led by Poland,
   Czech Republic and Germany
- Execution of large-scale mobility and energy infrastructure as well as industrial projects

### Order backlog > € 30 mn for first time

- Acquisition of several flagship projects in Q3, aligned with Strategy 2030
- Largest growth in the UK, Germany, Czech Republic and Austria
- Australia contributing approx. € 700 million to the order backlog



# **Growth across all operating segments**





**Share of Group** output volume | %

5.950 Output volume | € mn

13.818 Order backlog | € mn

22,963 Employees | FTE Germany Switzerland Benelux Scandinavia

Regions

**Ground Engineering** 

**Areas** 

South + East



**Share of Group** output volume | %

5,389 Output volume | € mn

8,439 Order backlog | € mn

25,996 Employees | FTE

Austria Poland Czech Republic Slovakia Hungary Romania South-East Europe

Regions

**Areas** 

International + **Special Divisions** 



Output volume | € mn

Order backlog | € mn

Employees | FTE

2.981

9,088

22,920

United Kingdom Australia

#### Regions

International

Tunnelling Infrastructure Development Real Estate Development **Building Solutions** Energy Infrastructure Hold Estate

**Share of Group** 

output volume | %

**Areas** 

**Construction Materials** 

4th, non-operating segment "Others", output volume ~ 1%, not shown



# North + West: Germany fuels backlog growth

#### **Key Indicators**

€mn	9M 2025	9M 2024	Δ%
Output volume	5,950	5,874	1
Order backlog	13,818	12,206	13
Employees (FTE)	22,963	22,237	3

#### Output volume | € mn



### Order backlog | € mn



#### Performance 9M 2025

#### Output volume

- Germany: Interim public budget constrained local road construction output; full budget approved in Oct 2025
- Benelux up, primarily due to growth in building construction

#### Order backlog

- Additions mainly in Germany, the Benelux countries and Switzerland
- New projects focused on energy infrastructure, and commercial and industrial construction (incl. high-tech facilities)

#### Employees

Higher employee count mainly from Germany



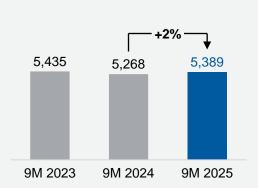


# South + East: Strong momentum in CEE and SEE Markets

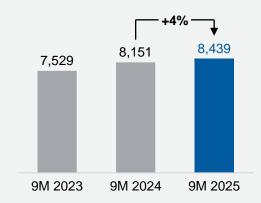
#### **Key Indicators**

€mn	9M 2025	9M 2024	Δ%
Output volume	5,389	5,268	2
Order backlog	8,439	8,151	4
Employees (FTE)	25,996	26,715	-3

#### Output volume | € mn



### Order backlog | € mn



#### Performance 9M 2025

#### Output volume

- Output growth led by Poland and Czech Republic
- Decline in Austria as expected, due to lingering effects of past residential construction market downturn

#### Order backlog

- Czech Republic with major contribution: € 395 mn in new rail infrastructure and public transport projects
- Slovenia: € 134 mn Emonika (southern part) project win in Q3

### Employees

Headcount up in Poland, down in Austria, following output trends



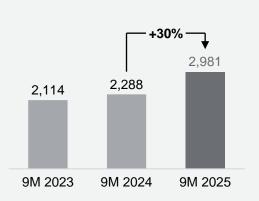


# International + Special Divisions: UK & Australia lead backlog growth

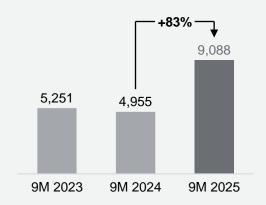
### **Key Indicators**

€mn	9M 2025	9M 2024	Δ%
Output volume	2,981	2,288	30
thereof Australia	431	-	-
Order backlog	9,088	4,955	83
thereof Australia	696	-	-
Employees (FTE)	22,920	21,373	7
thereof Australia	840	-	-

#### Output volume | € mn



### Order backlog | € mn



<sup>1)</sup> Acquisition completed in Q1 2025, with YTD contributions included.

#### Performance 9M 2025

#### Output volume

- Australia with strongest contribution (Georgiou Group acquisition<sup>1)</sup>)
- Remaining growth from existing markets especially Austria,
   Germany, Czech Republic
- Temporal output shifts in UK megaprojects

#### Order backlog

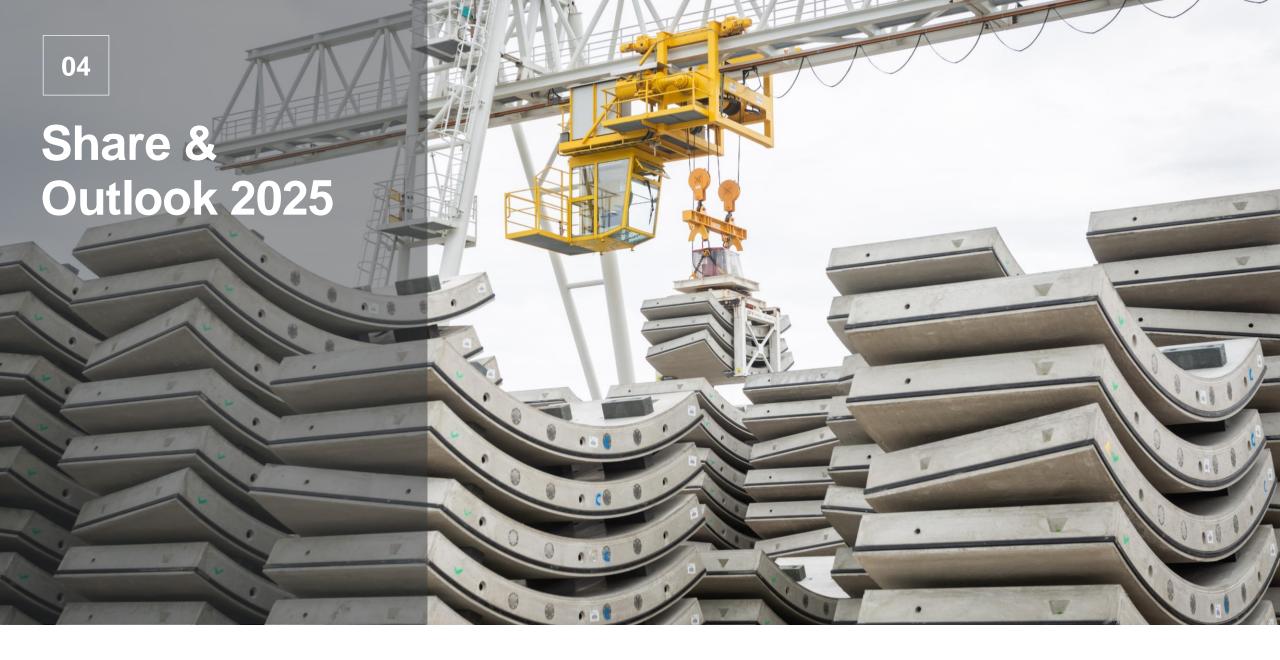
- Backlog driven by major UK project (HARP) and Australia acquisition
- Double-digit growth in Austria, Germany, Czech Republic and Poland

#### Employees

- >800 employees integrated via Australia acquisition
- Headcount up in Middle East and Austria, down in Americas



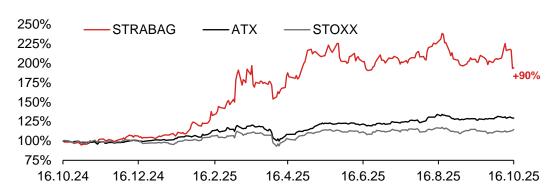




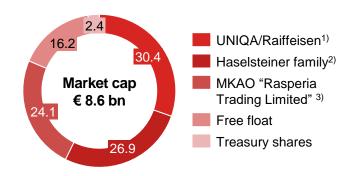


# **STRABAG** on the capital markets

#### **STRABAG** share price development



#### **Shareholder structure October 2025 | %**



#### Consensus

	2025e	2026e	2027e
Revenue (€ mn)	19,134	19,868	20,790
Adjusted EBIT including associates (€ mn)	962	1,009	1,090
Reported net income after minorities (€ mn)	680	703	761
Dividend per share (€)	2.50	2.58	2.70
Reported EPS (€)	5.90	6.09	6.59
P/E	13.9	13.4	15.6

### **Analyst recommendations**



- 1) On 30 May 2025, UNIQA Österreich Versicherungen AG sold 1,800,000 STRABAG shares to institutional investors in a private placement (accelerated bookbuilding process).
- 2) On 21 March and 17 October 2025, the Haselsteiner family sold 2,000,000 and 2,500,000 STRABAG shares, respectively, to institutional investors via private placements (accelerated bookbuilding processes).





<sup>3)</sup> The ongoing asset freeze in line with EU sanctions prohibits MKAO "Rasperia Trading Limited" from exercising all rights associated with its STRABAG SE shares.

# 2025 output forecast slightly reduced; EBIT margin target raised



### **Output volume**

~ 7% output growth expected in 2025 – despite lower contributions from German road construction<sup>1)</sup> and project execution shifts in the UK

### **EBIT** margin

EBIT margin target for 2025 raised

#### **Net investments**

Cash flow from investing activities

~ € 20.5 bn

≥ 5.0%

≤ € 1.4 bn



<sup>1)</sup> Approval of the 2025 federal budget delayed until October due to federal elections.

# Financial calendar 2025/2026



The dates listed here are provisional. All dates are subject to change during the year.



# Contact

Marco Reiter Head of Investor Relations marco.reiter@strabag.com



Asmir Music
Investor Relations Manager
asmir.music@strabag.com



Natascha Schulz Investor Relations Manager natascha.schulz@strabag.com



investor.relations@strabag.com +43 800 880890 strabag.com



